27 October 2014

To: The President

The Stock Exchange of Thailand

Re: Q3-2014 operating results

We, Delta Electronics (Thailand) Public Company Ltd, would like to notify the Company's Q3-2014 (Jul-Sep) operating result based on its reviewed consolidated financial statements ended 30 September 2014 as follows.

Sales revenues of this quarter went up 1.6% from the same period of last year Baht 11,294 million to Baht 11,478 million. Major sales growths were from Telecom Power System, which increased 16.2 % from that of the same period of last year. This was mainly due to the expansion of sales in India and America's market. In addition, such sales growth has also been supported by a 12.6% growth in Computer & Networking Power's sales which was largely owing to the strong market demand. However, sales revenues of some of the products like Custom Power Supplies and DC-DC converter have dropped due to low demand in Asia and Europe markets.

Gross profit increased 6.5% from the same period last year to Baht 3,276 million and gross profit margin rose from 27.2% in Q3-2013 to 28.5%. This was caused by the improved performances in almost all of the products. Following the higher R&D and freight expenses, the selling and administrative (including R&D expenses) to sales rose from 13.7% in Q3-2013 to 14.1% in Q3-2014 which is considered in line with the sales increase. Therefore, the operating profit margin rose to 14.5%, improved from 13.5% of the same period last year. Together with the major gain from sale of investment associated company (Delta Greentech SGP Pte Ltd.) for a total amount of Baht 192 million, the Company's net profit significantly rose by 18.6% from Baht 1,643 to Baht 1,947 million, and EPS went up from Baht 1.32 in Q3-2013 to Bath 1.56.

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