

Delta Electronics (Thailand) PCL.

Q1'17 Press Announcement

April 26, 2017



Time	Topics	Presenter
10:45	Registration	
11:00	Welcome Speech	Mr.Anusorn Muttaraid Executive Director
11:05	Business Outlook	Mr. Dick Hsieh President
11:15	Financial Highlight	Mrs.Aruwan Sangrung-a-run CFO
11:25	Q&A	Ms. Kulwadee Kawayawong Investor Relations
11:50	Meeting adjourn	



Business Outlook

Market outlook

1. Delta India's Q1'17 revenue is meeting budget with Telecom Power Solution business exceeding budget.
2. Delta India's PVI business in Q1'17 had achieved 150% of Q1'16 revenue.
3. DES Q1'17 datacenter business exceeded budget due to strong growing global demand for Cloud service.
4. DES Q1'17 automotive business exceeded budget due to steadily growing Electric Vehicle (EV) industry.

Operations

1. Overall production revenue achieved excellent result, exceeding budget in in Q1'17 especially in Energy Management and Power Electronics categories.
2. Delta Thailand been listed in Thailand's Sustainability Investment by Stock Exchange of Thailand (SET).
3. Delta Thailand won SET Outstanding CEO Award and Outstanding Company Performance Award for listed company with SET market capitalization of THB30 billion to THB100 billion.

Listed In Thailand Sustainability Investment 2016



February 16, 2017- Delta has been listed in **Thailand's Sustainability Investment** as one of the 51 outstanding companies from SET listed companies for the second consecutive year.

The list represents a selection of companies that have shown exemplary stock performance and business practices base on the key principles of Sustainability Development.

Mrs. Kesara Manthusree, President of SET, presented the Thailand Sustainability Investment Award 2016 (THSI) to Mr. Hsieh Shen-yen, President of Delta Electronics (Thailand) PCL. at the Stock Exchange of Thailand

Delta Wins Two Outstanding Awards at SET Awards 2016



February 2, 2017- Delta won the **Outstanding CEO Award** and **Outstanding Company Performance Award** for listed company with SET market capitalization of THB30 billion to THB100 billion. Delta's President, Mr. Hsieh Shen-yen, is the only foreigner among the six winners in the Outstanding CEO Awards category.

From left: Dr. Santi Kiranand, Vice President of SET and Mr. Hsieh Shen-yen, President of Delta Electronics (Thailand) PCL. and Mr. Santi Viriyarungsarit, President and Editor of Money and Banking Magazine



Financial Highlights



Q1'17 Financial Highlights – 1

Sales revenues :

Q1'17 total was THB 12.13 billion grew 8% when compared with Q1'16.

- ✓ PSBG sale was THB 3.2 billion grew 16.8 % when compare with Q.1/16
- ✓ MPBG sale was THB 1.6 billion grew 10.9% when compare with Q.1/16
- ✓ FMBG sale was THB 1.8 billion grew 6.1% when compare with Q.1/16





Q1'17 Financial Highlights – 2

Gross Profit :

Q1'17 total was THB 3.22 billion (26.5% of revenue), grew 8.9% when compared with Q1'16.

- ✓ PSBG GP grew 18.3 % when compare with Q1/16
- ✓ FMBG GP grew 10.7 % when compare with Q1/16





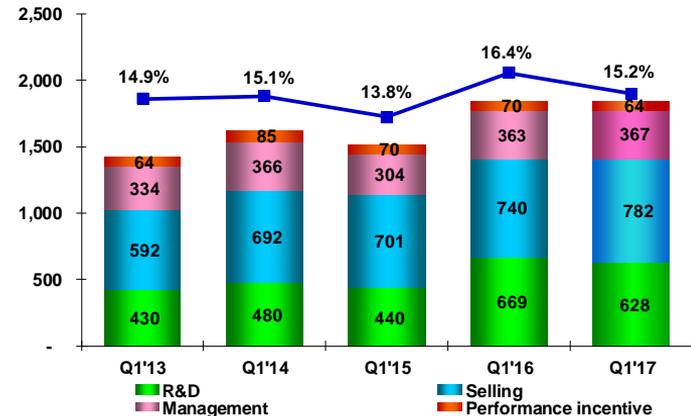
Q1'17 Financial Highlights – 3

Operating Profit

Q1'17 total was THB 1.4 billion (11.4 % of revenue), grew 23.6% when compared with Q1'16.

- ✓ % OP grew due to increase sale & gross profit when compare with Q1'16

THB, Billion





Q1'17 Financial Highlights – 4

Net Profit :

Q1'17 total was THB 1.3 billion (11.1% of revenue), grew 7.8% when compared with Q1'16.

- ✓ Net interest income THB 39 million
- ✓ Foreign Exchange gain THB 25 million



Consolidated Balance Sheets

Unit : THB Million

	31-Dec-16	31-Mar-17
Cash and Cash equiv & Short term Invest	19,685	19,242
Accounts receivable , net	10,697	8,378
Inventory	7,297	7,374
Other Cur .Assets	1,250	839
Investment in associated		
Fixed assets	5,966	6,040
Other assets	1,424	1,468
Assets held for sales		3,101
Total assets	46,319	46,442

	31-Dec-16	31-Mar-17
Short-term loans	321	
Accounts payable	11,349	9,571
Dividend payable		3,742
Other Cur. Liab	732	488
Non-Cur Liab	2,026	1,777
Liabilities directly asso with asset held for sale		1,617
Total liabilities	14,428	17,195
Total Equities	31,891	29,247
Total liabilities and Shareholder's equity	46,319	46,442



2017 Financial Highlight – Key Financial ratio

Item	Unit	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Q1'17
Revenue	THB,B	43.91	43.55	33.77	32.85	27.00	35.73	38.43	40.78	41.20	44.12	46.94	46.89	12.13
GP	%	18.8%	18.6%	22.3%	24.3%	26.2%	26.7%	23.5%	26.5%	26.3%	26.8%	27.3%	26.5%	26.5%
OP	%	4.9%	5.2%	8.9%	9.2%	9.1%	11.2%	6.7%	10.3%	11.5%	12.4%	13.2%	10.9%	11.4%
NP	%	5.2%	4.5%	9.3%	8.6%	8.1%	11.7%	7.5%	10.7%	13.1%	13.5%	14.3%	11.8%	11.1%
EPS	Baht	1.92	1.58	2.53	2.32	1.76	3.33	2.30	3.49	4.34	4.78	5.38	4.42	1.08
ROE	%	15.2%	13.5%	20.7%	17.2%	12.4%	21.7%	14.4%	19.3%	21.4%	21.6%	22.0%	17.3%	18.4%
D/E ratio	Times	0.83	0.80	0.65	0.60	0.53	0.53	0.51	0.47	0.46	0.41	0.43	0.45	0.59
Quick ratio	Times	1.70	1.45	1.77	1.73	1.97	1.67	1.84	2.12	2.25	2.80	2.71	2.45	2.00

Quick ratio : Cash +Invest +Trade AR+ Amt due fm related party/ Currency Liability

Smarter. Greener. Together.

To learn more about Delta, please visit www.deltathailand.com
or scan the QR code



Our Website



Our Annual
Report



Our Sustainability
Development
Report

