# Delta Electronics (Thailand) PCL. Q2'18 Press Announcement

Aug 7, 2018





### Agenda

Time	Topics	Presenter				
11:20	Registration					
11:35	Welcome Speech	Mr.Anusorn Muttaraid Executive Director				
11:40	Business Outlook	Mr. Dick Hsieh President				
11:50	Financial Highlight	Mrs.Aruwan Sangrung-a-run CFO				
12:00	Q&A	Ms. Kulwadee Kawayawong Investor Relations				
12:20	Meeting adjourn					



## **Business Outlook**



## : Financial Highlights



#### Q2'18 Financial Highlights - 1

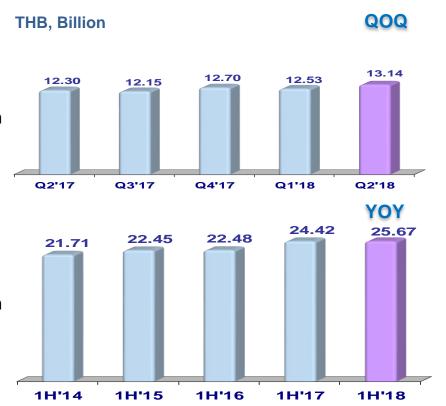
#### **Sales Revenues**

Q2'18 total was THB 13.14 billion grew 6.89% when compared with Q2'17

- ✓ EVSBG sale was 1.5 billion grew 15.1% when compare with Q2'17
- ✓ FMBG sale was 1.9 billion grew 10% when compare with Q2'17

1H'18 total was THB 25.67 billion grew 5.11% when compared with 1H'17

- ✓ EVSBG sale was 3.3 billion grew 49.4% when compare with 1H'17
- ✓ FMBG sale was 3.7 billion grew 3.8% when compare with 1H'17





### Q2'18 Financial Highlights - 2

#### **Gross Profit**

Q2'18 total was THB 2.89 billion (22.0% of revenue), dropped 7.49% when compared with Q2'17.

✓ PSBG dropped 10.3% when compare with Q2'17

1H'18 total was THB 5.62 billion (22.0% of revenue), dropped 11.35% when compared with 1H'17.

✓ PSBG dropped 13.0% when compare with 1H'17





### Q2'18 Financial Highlights – 3

#### **Operating Profit**

Q2'18 total was THB 1.16 billion (8.8% of revenue), dropped 19.4% when compared with Q2'17.

✓ PSBG dropped 18.6% when compare with Q2'17

1H'18 total was THB 2.18 billion (8.5% of revenue), dropped 17.11% when compared with 1H'17.

✓ PSBG dropped 20.2% when compare with 1H'17







#### Q2'18 Financial Highlights – 4

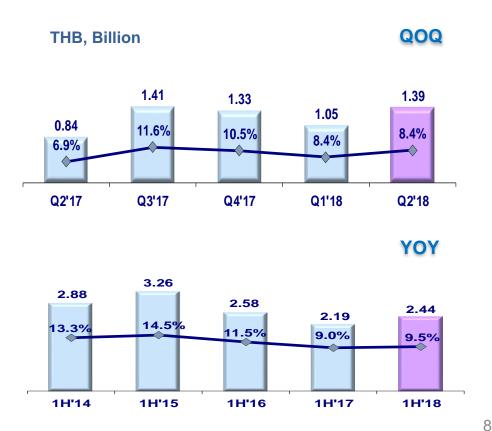
#### **Net Profit**

Q2'18 total was THB 1.39 billion (8.4% of revenue), grew 64.5% when compared with Q2'17.

- ✓ Net interest income THB 47 million
- ✓ Foreign Exchange gain THB 97 million

1H'18 total was THB 2.44 billion (9.5% of revenue), grew 11.46% when compared with 1H'17.

- ✓ Net interest income THB 91 million
- ✓ Foreign Exchange gain THB 49 million





#### **Consolidated Balance Sheets**

Unit: THB Million

	31-Dec-17	30-Jun-18
Cash and Cash equiv & Short term Invest	17,320	15,607
Accounts receivable , net	10,468	11,310
Inventory	7,684	8,480
Other Cur .Assets	945	1,520
Fixed assets	7,258	7,422
Other assets	2,343	2,454
Total assets	46,018	46,793

	31-Dec-17	30-Jun-18
Short-term loans	229	-
Accounts payable	10,480	12,211
Other Cur. Liability	991	725
Non-Cur Liability	1,844	1,863
Total liabilities	13,544	14,799
Total Equities	32,474	31,994
Total liabilities and Shareholder's equity	46,018	46,793



### **2018 Key Financial ratio**

ltem	Unit	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	1H'18
Revenue	THB,B	43.55	33.77	32.85	27.00	35.73	38.43	40.78	41.20	44.12	46.94	46.89	49.27	25.67
GP	%	18.6%	22.3%	24.3%	26.2%	26.7%	23.5%	26.5%	26.3%	26.8%	27.3%	26.5%	25.5%	21.9%
ОР	%	5.2%	8.9%	9.2%	9.1%	11.2%	6.7%	10.3%	11.5%	12.4%	13.2%	10.9%	11.3%	8.5%
NP	%	4.5%	9.3%	8.6%	8.1%	11.7%	7.5%	10.7%	13.1%	13.5%	14.3%	11.8%	10.0%	9.5%
EPS	Baht	1.58	2.53	2.32	1.76	3.33	2.30	3.49	4.34	4.78	5.38	4.42	3.95	1.96
ROE	%	13.5%	20.7%	17.2%	12.4%	21.7%	14.4%	19.3%	21.4%	21.6%	22.0%	17.3%	15.2%	15.3%
D/E ratio	Times	0.80	0.65	0.60	0.53	0.53	0.51	0.47	0.46	0.41	0.43	0.45	0.42	0.46
Quick ratio	Times	1.45	1.77	1.73	1.97	1.67	1.84	2.12	2.25	2.80	2.71	2.48	2.37	2.08

Quick ratio: Cash +Investment +AR / Currency Liability

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To learn more about Delta, please visit www.deltathailand.com

or scan the QR code



Our Website



Our Annual Report



Our Sustainability Development Report

