27 July 2015

To: The President The Stock Exchange of Thailand

Re: Q2-2015 operating results

We, Delta Electronics (Thailand) Public Company Ltd, would like to notify the Company's Q2-2015 (Apr-Jun) operating results based on its reviewed consolidated financial statements ended 30 June 2015 as follows.

	<b>Q2-</b> 1	15	Q2-1	4	Q1-15		% Change	% Change
Unit : Million Baht	Amount	%	Amount	%	Amount	%	Q2-15 VS Q2-14	Q2-15 VS Q1-15
Sales Revenue	11,466	100.0	10,957	100.0	10,987	100.0	4.6%	4.4%
Gross profit	3,124	27.2	2,929	26.7	3,038	27.6	6.7%	2.8%
Operating profit	1,606	14.0	1,358	12.4	1,523	13.9	18.3%	5.5%
Net profit	1,703	14.9	1,486	13.6	1,559	14.2	14.6%	9.3%
EPS (Baht)	1.37		1.19		1.25			

## Highlights on Q2-2015 Operating results

Sales revenues of this quarter amounting to Baht 11,466 million, went up about 4.6% from those of the same period last year. This was attributable to sales growth of Mobile Power Supplier (such as power tools, power supplies for broadband, printer, game machines, etc.), especially sales of cordless power tools in USA market which increased about 21.4% over the same quarter of last year and a 54.1% growth in Industrial Automation's sales due to increasing sales in South East Asia and India market. However, Telecom power supply sales reduced about 6.0% from those of the same period last year largely owing to the low sales in EMEA and the depreciation of Euro currency (EUR).

Following the above sales growth and a proper control on material costs, gross profit of this quarter increased by 6.7% to Baht 3,124 million and the gross profit margin slightly rose from 26.7% in the same period last year to 27.2%. Selling and administrative expenses including R&D (SGA) of this quarter declined from the same period last year. Therefore, the ratio of SGA/sales was improved from 14.3% in the same period last year to 13.2% of this quarter. This was because of the recent depreciation in EUR resulting in lower SGA expenses as most of such expenses were incurred in EUR. Operating profit of this quarter therefore increased 18.3% from the same period last year and the operating profit margin improved to 14.0%, compared to 12.4% in the same period last year. Net profit increased by 14.6% to Baht 1,703 million with EPS of Baht 1.37, compared to Baht 1.19 in Q2-15.

## **Highlights on Financial Position**

Unit : Million Baht	30 Jun 15	31 Dec 14	%Growth rate
Cash and Cash equivalents	16,550	17,931	-7.7%
Trade and other receivables	9,479	8,371	13.2%
Inventories	6,267	5,320	17.8%
Property, plant and equipment	4,555	4,361	4.4%
Others	2,349	2,262	3.9%
Total Assets	39,200	38,245	2.5%
Bank overdrafts and short-term loans	271	250	8.6%
Trade and other payable	9,875	8,660	14.0%
Non-current liabilities	1,704	1,689	0.9%
Others	638	480	32.9%
Total Liabilities	12,488	11,079	12.7%
Total Shareholders' equity	26,712	27,166	-1.7%
Total Liabilities and shareholders' equity	39,200	38,245	2.5%

**Cash and Cash equivalents** as of 30 June 2015 amounted to Baht 16,550.0 million, a decrease of Baht 1,381.3 million or 7.7% from 31 December 2014. This was resulted from dividend paid totaling Baht 3,742.1 million. However, the Company earned a satisfactory amount of cash from its operations during the first half of this year, the balance of cash and cash equivalents therefore were not significantly affected.

**Net trade and other receivables** as of 30 June 2015 was Baht 9,479 million, an increase of Baht 1,108.6 million or 13.2 % from 31 December 2014 which is in line with the Company's continuous sales growth. However, The Company still keeps closely monitor its trade receivables. Most of the outstanding balance of trade and other receivables were under due or accounted for 86.0% of total net trade and other receivables.

**Inventories** as of 30 June 2015 was Baht 6,267.0 million, an increase of Baht 946.8 million or 17.8% from 31 December 2014 which are also in line with sales growth and sales forecast in order to promptly support the requirements from customers.

**Property, plant and equipment** amounted to Baht 4,555.2 million, an increase of Baht 193.9 million or 4.4% from 31 December 2014. Major investment item was in subsidiary in India which has invested in sales office in Mumbai totaling Baht 122.6 million to enhance its sales ability and efficiency of sales support and services.

**Trade and other payables** as of 30 June 2015 was Baht 9,874.6 million, an increase of Baht 1,215.0 million or 14.0% from 31 December 2014 which are in line with the Company's operations and its sales growth.

During the period, the Company has adopted the revised financial reporting standards TAS19 (Revised 2014) "Employee benefits" which are prepared in accordance with the new and revised financial reporting standards. The recognition of actuarial gains and losses in the current period is changed from a gradual recognition in profit or loss to an immediate recognition in other comprehensive income. With the adoption of the above financial reporting standards, there are adjustments in the current period's transactions and restatement of the prior period's financial statements that incurred an increase in provision for long-term employee benefits of Baht 432.0 million and a decrease in the unappropriated retained earnings of Baht 432.0 million.

Please be informed accordingly.

Hsieh, Shen-Yen Director